

24th Annual BBSPA Conference

April 19-20, 2018

Hotel Intercontinental, Bucharest, Romania

Confirmed participation by: BBSPA, BNP Paribas, Bulgarian Energy and Water Regulatory Commission, Central European Gas Hub AG, CMS, Deloitte, Energy Exemplar, Gas Connect Austria, ICGB, MOL Group, Norton Rose Fulbright, OMV Upstream, Open Grid Europe, Osaka Gas, Petroceltic, RWE, Turkgas, Uniper, White & Case, Total, Gaz-System, Management Force Group, Romgaz, ANRE, Bulgarian Oil and Gas Exploration and Production Company, MET Energy Trading Bulgaria, Petroleum Argus, FGSZ, DNVGL, ROPEPCA



Kostadin Sirleshtov
CMS



Mohammad Fallah
OMV Upstream



Dr. Christos Papadopoulos
Energy Exemplar



Elizabeth Oger-Gross
White & Case



Dominique Menu
BNP Paribas



Mihai Petre
Deloitte



Attila Torok
CEGH



Peter Arp
Uniper



Erol User
Turkgas



Peter Kus
Gaz-System



Chikako Ishiguro
Osaka Gas



Iлона Vári
MOL Group



Christian Filippitsch
Norton Rose Fulbright



Marcus Willmann
Gas Connect Austria



Alexander Yordanov
Bulgarian Energy Regulator



Alican Babalioglu
CMS



Matthew Drinkwater
Petroleum Argus



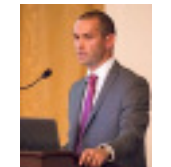
Varinia Radu
CMS



Dennitsa Dimitrova
Deloitte



Kristóf Terhes
FGSZ



Zoltan Nagy-Bege
ANRE

19th April - Day 1

08:00 – 09:00 – Registration and coffee

09:00 – Opening Addresses: **Zoltan Nagy-Bege**, Vice-President, ANRE

Session I. Upstream and Supply Chairman: **Kostadin Sirleshtov**, CMS

09:15 - 11:00 Panel 1

09:15 - 10:00 CMS: Kostadin Sirleshtov, Varinia Radu, Alican Babalioglu
"Recent upstream developments in the Black Sea: Romania, Bulgaria and Turkey"

- Romania: Update on the tax/royalty challenges
- Bulgaria
- Turkey

10:00 - 10:30 Mohammad Fallah, Venture Exploration Department Manager, OMV Upstream
"Deepwater depositional systems, plays, and reservoirs of the Black Sea: an overview"

10:30-11:00 Garry Levesley, Business Development Manager, Petroceltic
"Development of gas storage"

11:00 – 11:30 – Coffee

11:30 – 12:30 Panel 2

11:30-12:00 Mihai Petre, Senior Manager - Customs and Global Trade, Deloitte; **Dennitsa Dimitrova**, Senior Manager- Indirect Taxes, Deloitte Bulgaria

"Offshore drilling in the Black Sea – customs, regulations and excise duties challenges"

- Exclusive Economic Zone – Customs territory and excise territory – where are the limits
- Excise duty exemptions for fuel used by special vessels during offshore drilling campaigns – drilling rig, platform supply vessels, tugboats
- Importation of equipment – temporary admission vs release for free circulation
- Oil based mud – are excise duties due?

12:00-12:30 Dominique Menu, Head of the Representative Office for Ukraine and Kazakhstan, BNP Paribas
"What is the New Normal and its Consequences for Financing Projects?"

- Impact of regulatory framework
- Who is greener? Green as a reputation asset
- Geopolitics: risks up? Appetite down?

12:30 – Lunch

19th April - Day 1

Session II. Gas Markets and Infrastructure Chairman: Matthew Drinkwater, Petroleum Argus

14:00 - 16:00 Panel 1

14:00-14:30 **Peter Arp**, Vice President, Uniper
"Outlook of Gas Markets and Trends"

14:30-15:00 **Christos Papadopoulos**, Regional Director Europe, Energy Exemplar
"A SE European Gas Market and Trades as we are heading towards the New Disruptive Energy Era of 3Ds"
- The New Disruptive Energy Era of 3Ds
- Towards a Regional Gas Market and Trades in SE Europe - Where we are and where we should go?
- Some necessary steps to achieve a functional Regional Energy Market

15:00-15:30 **Attila Török**, Head of Gas Exchange Services, Central European Gas Hub AG
"Development of natural gas exchange markets in Europe with focus on CEE"
- Development of Central European Gas Hub
- The main factors for a successful gas hub and a gas exchange

15:30-16:00 **Erol User**, President & CEO, Turkgas
"The changing geopolitics of natural gas in the Black Sea region"

16:00 – 16:30 – Coffee

16:30 – 19:00 Panel 2

16:30-17:00 **Chikako Ishiguro**, Senior Analyst, Osaka Gas
"Global LNG demand-supply outlook. Dynamics of Asian vs. European gas pricing. Opportunities for the Balkan and Black Sea region".
- Global LNG demand and supply outlook toward 2030
- The role of European gas market under cyclical LNG market
- Impact on Asian LNG price and pricing

17:00-17:30 **Kristóf Terhes**, CEO, FGSZ
"Regional gas market opportunities in the CEE region and opportunities associated with the Black Sea Gas production".

17:30-18:00 **Teodora Georgieva**, Executive Director, ICGB (tbc)
"Gas Interconnection Project Greece- Bulgaria "

18:00-18:30 **Peter Kus**, Deputy Director in the Development Division, Gaz-System
"The CEE natural gas market - a TSO perspective GAZ-SYSTEM"

18:30 - 19:00 **Valentin Kunev**, Manager BBSPA
"South Gas Corridor Development"

20:00 – 21:30 – Dinner

20th April - Day 2

Session III. Legal and Regulatory Framework

09:00 – 10:30 Panel 1

09:00-9:30 **Alexander Yordanov**, Member of Bulgarian Energy and Water Regulatory Commission
"Infrastructure Gas Connectivity in the Balkans in the Context of the EU Energy Union Strategy"

09:30-10:00 **Ilona Vari**, Head of EU Regulatory Affairs, MOL GROUP
"Energy Union and Oil and Gas in the Energy Mix"
- Recent developments in the implementation of the Energy Union strategy
- Mobility package(s) and their implication on the oil and gas industry
- Secure, sustainable and affordable energy – will the Energy Union be able to deliver all its goals?

10:00-10:30 **Christian Filippitsch**, Partner, Norton Rose Fulbright
"EU law updates on security of supply and international governmental agreements"
- Update on the Gazprom case
- Update on the OPAL exemption
- EC proposal for a new EU foreign investment screening framework

10:30 – 11:00 – Coffee

11:00 – 12:30 Panel 2

11:00-11:30 **Oliver Altenhoff**, Head of Regulatory Affairs, Open Grid Europe
"Gas Grid Access and Security of Gas Supply in Europe"

11:30-12:00 **Marcus Willmann**, Head of Legal Department, Gas Connect Austria
"Effects of European Gas Market Development on Sector Specific Competition Law Concerns and Presumptions"

12:00 - 12:30 **Elizabeth Oger-Gross**, Partner, White & Case

12:30 – Lunch

Media Partners:



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**BBSPA Annual Conference, April 19-20 2018,
Hotel Intercontinental, Bucharest**

Registration Form

Please, photocopy this form and send to: Balkan and Black Sea Petroleum Association
Hristo Belchev No 2, Sofia 1000, Bulgaria: Tel: (00359 2) 986 06 85;.
E-mail: bbspetroleum@bbspetroleum.com

Registration Deadline: 15 April 2018

Please complete in block capitals:

Mr. Ms. Dr.

First Name.....

Surname.....

Job title.....

Company.....

Address.....

Tel:.....Fax:.....

E-mail:.....

CONFERENCE INFORMATION

Registration: Intercontinental Hotel, Bucharest , Romania:
Thursday, April 19 08:00 – 09:00

Work Sessions: Thursday, April 19 09:00 - 19:00
Friday, April 20 09:00 - 12:30

Venue: Intercontinental Hotel Bucharest
Boulevard Nicolae Bălcescu 4
Bucharest 010051, Romania
Phone: +40 21 310 2020

Language: English is the official language of the conference.
All documents and discussions will be in this language.

Overhead and data projectors will be available for the conference.
Registration fee includes documentation, lunches, cocktails and refreshments during work sessions.

PAYMENT DETAILS:

Registration fees

Conference fee (includes Dinner on 19th April 2018)

- Eur **800** for BBSPA members
 Eur **1000** for BBSPA non-members

I shall pay by bank transfer:
UniCredit Bulbank, 7 Sveta Nedelya Sq., Sofia, Bulgaria;
BIC: UNCRBGSF; Account Name:
Balkan and Black Sea Petroleum Association
IBAN (EUR): BG74 UNCR 7630 147 575 74 90

I shall pay on site in cash

Group Discounts:

- for three delegates from a company - 15% discount from the fee
- for four delegates from a company - 20% discount from the fee.

I shall pay by credit card*:

- Visa Eurocard/Mastercard

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ACCOMMODATION

For hotel reservations: silvia.dragan@ihg.com. If you would prefer another hotel around Intercontinental Hotel Bucharest, please contact BBSPA to be advised.

For more information on the event, please contact BBSPA:
E-mail: bbspetroleum@bbspetroleum.com; Tel: (00359 2) 986 06 85
Plamena Tchavorin, Valentin Kunev